

## EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)



# EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)

**CONFERENCE SPEAKERS** 



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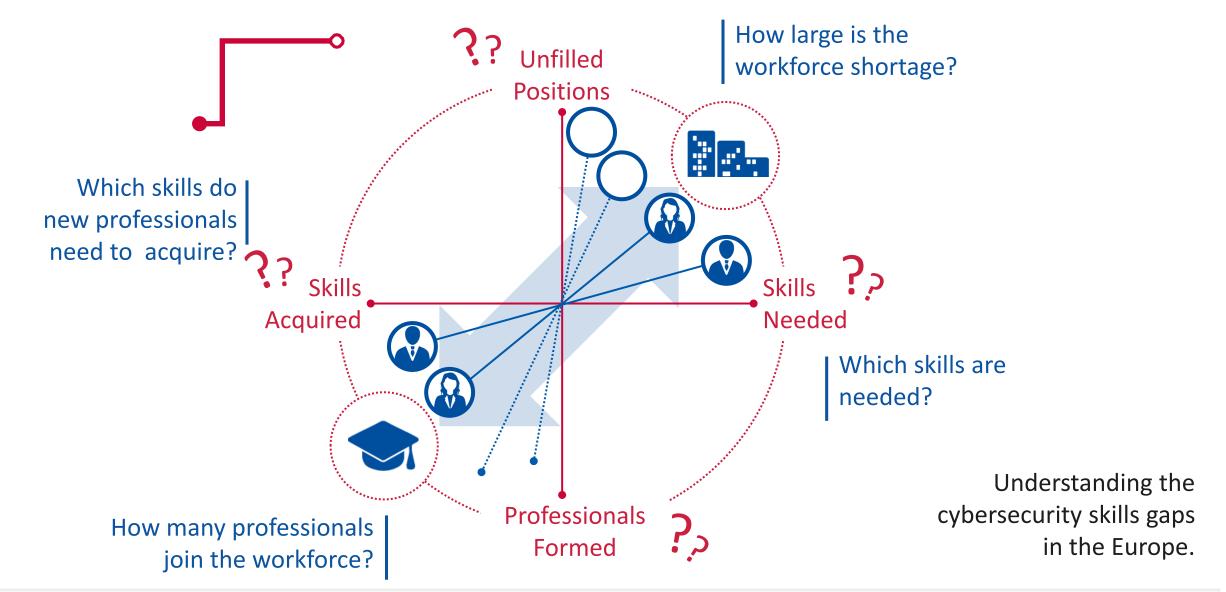


## EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)

Dr. Fabio Di Franco



### Cybersecurity skills gap and shortage





### **EUROPEAN CYBERSECURITY** SKILLS FRAMEWORK (ECSF)



#### With this framework we are trying to:

- Create a common understanding of the roles, competencies,
  - skills and knowledge
- Facilitate cybersecurity skills recognition
- Support the design of cybersecurity related training programs



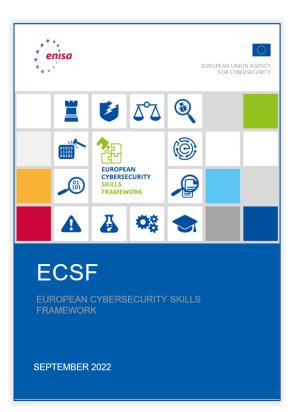




# EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)

EUROPEAN CYBERSECURITY SKILLS FRAMEWORK

The framework consists of 2 documents:

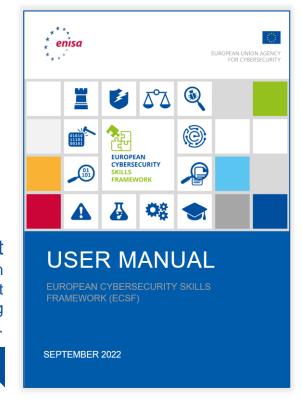


The ECSF Role Profiles document

Listing the 12 typical cybersecurity professional role profiles along with their identified titles, missions, tasks, skills, knowledge, competences.

#### The ECSF User Manual document

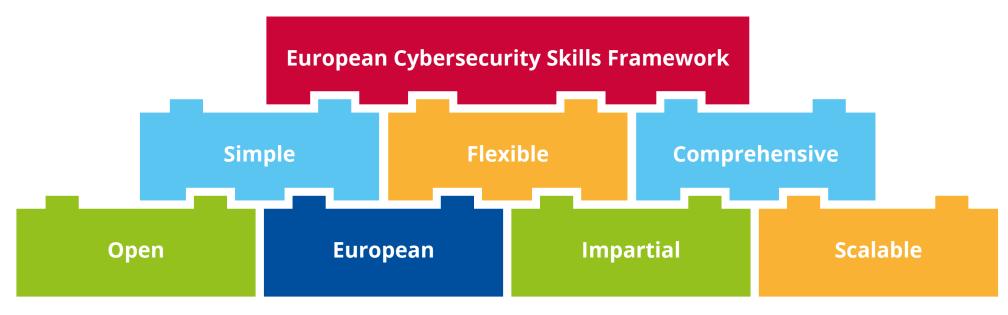
Providing guidance and practical examples on how to leverage the framework and benefit from it as an organisation, provider of learning programmes or individual.





## EUROPEAN CYBERSECURITY SKILLS FRAMEWORK

#### **Principles**



#### With this framework we are trying to:

- Create a common understanding of the roles, competencies, skills and knowledge
- Facilitate cybersecurity skills recognition
- Support the design of cybersecurity related training programs



## AD-HOC WORKING GROUP ON THE EUROPEAN CYBERSECURITY SKILLS FRAMEWORK



The scope of this ad-hoc working group is to advise and aid ENISA in developing a European Cybersecurity Skills Framework.

**13 ♀** 

17

**Experts** Countries

Dec ##

**Started** 

### AD-HOC WORKING **GROUP** MEMBERS & **OBSERVERS**



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Observers Jan HAJNY Sparta - pilot project of the European competence network

Members

## 12 CYBERSECURITY PROFILES



Chief Information Security Officer (CISO)



Cyber Incident Responder



Cyber Legal, Policy and Compliance Officer



Cyber Threat Intelligence Specialist



Cybersecurity Architect



**Cybersecurity Auditor** 



**Cybersecurity Educator** 



**Cybersecurity Implementer** 





Cybersecurity Researcher



Cybersecurity Risk Manager



Digital Forensics Investigator



Penetration Tester





## **Chief Information Security Officer (CISO)**

Manages an organisation's cybersecurity strategy and its implementation to ensure that digital systems, services and assets are adequately secure and protected.





















rsecurity Cybersecuri uditor Educator

Cybersecurity Implementer











Cybersecurity Risk Digital Foren Manager Investigate

Penetration Tester



## EXAMPLE: CHIEF INFORMATION SECURITY OFFICER (CISO)



Profile Title	Chief Information Security Officer (CISO)	
Alternative Title(s)	Cybersecurity Programme Director Information Security Officer (ISO) Information Security Manager Head of Information Security IT/ICT Security Officer	
Summary statement	Manages an organisation's cybersecurity strategy and its implementation to ensure that digital systems, services and assets are adequately secure and protected.	
Mission	Defines, maintains and communicates the cybersecurity vision, strategy, policies and procedures. Manages the implementation of the cybersecurity policy across the organisation. Assures information exchange with external authorities and professional bodies.	
Deliverable(s)	Cybersecurity Strategy     Cybersecurity Policy	
Main task(s)	Define, implement, communicate and maintain cybersecurity goals, requirements, strategies, policies, aligned with the business strategy to support the organisational objectives Prepare and present cybersecurity vision, strategies and policies for approval by the senior management of the organisation and ensure their execution Supervise the application and improvement of the Information Security Management System (ISMS)  Educate senior management about cybersecurity risks, threats and their impact to the organisation Ensure the senior management approves the cybersecurity risks of the organisation Develop cybersecurity plans Develop relationships with cybersecurity-related authorities and communities Report cybersecurity incidents, risks, findings to the senior management Monitor advancement in cybersecurity Secure resources to implement the cybersecurity strategy Negotiate the cybersecurity budget with the senior management Ensure the organisation's resiliency to cyber incidents Manage continuous capacity building within the organisation Review, plan and allocate appropriate cybersecurity resources	

Key skill(s)	Assess and enhance an organisation's cybersecurity posture     Analyse and implement cybersecurity policies, certifications, standards, methodologies and frameworks     Analyse and comply with cybersecurity-related laws, regulations and legislations     Implement cybersecurity recommendations and best practices     Manage cybersecurity resources     Develop, champion and lead the execution of a cybersecurity strategy     Influence an organisation's cybersecurity culture     Design, apply, monitor and review Information Security Management System (ISMS) either directly or by leading its outsourcing     Review and enhance security documents, reports, SLAs and ensure the security objectives     Identify and solve cybersecurity-related issues     Establish a cybersecurity plan     Communicate, coordinate and cooperate with internal and external stakeholders     Anticipate required changes to the organisation's information security strategy and formulate new plans     Define and apply maturity models for cybersecurity management     Anticipate cybersecurity threats, needs and upcoming challenges     Motivate and encourage people	
Key knowledge	Cybersecurity policies Cybersecurity standards, methodologies and frameworks Cybersecurity recommendations and best practices Cybersecurity related laws, regulations and legislations Cybersecurity-related certifications Ethical cybersecurity organisation requirements Cybersecurity maturity models Cybersecurity procedures Resource management Management practices Risk management standards, methodologies and frameworks	
e-Competences (from e-CF)	A.7. Technology Trend Monitoring D.1. Information Security Strategy Development E.3. Risk Management E.8. Information Security Management E.9. IS-Governance	Level 4 Level 5 Level 4 Level 4 Level 5





Monitor the organisation's cybersecurity state, handle incidents during cyber-attacks and assure the continued operations of ICT systems.





























Cybersecurity Risk Manager



Digital Forensic Investigator



Penetration Tester



## **EXAMPLE: CYBER INCIDENT RESPONDER**



Profile Title	Cyber Incident Responder
Alternative Title(s)	Cyber Incident Handler Cyber Crisis Expert Incident Response Engineer Security Operations Center (SOC) Analyst Cyber Fighter /Defender Security Operation Analyst (SOC Analyst) Cybersecurity SIEM Manager
Summary statement	Monitor the organisation's cybersecurity state, handle incidents during cyber-attacks and assure the continued operations of ICT systems.
Mission	Monitors and assesses systems' cybersecurity state. Analyses, evaluates and mitigates the impact of cybersecurity incidents. Identifies cyber incidents root causes and malicious actors. According to the organisation's Incident Response Plan, restores systems' and processes' functionalities to an operational state, collecting evidences and documenting actions taken.
Deliverable(s)	Incident Response Plan     Cyber Incident Report
Main task(s)	Contribute to the development, maintenance and assessment of the Incident Response Plan Develop, implement and assess procedures related to incident handling Identify, analyse, mitigate and communicate cybersecurity incidents Assess and manage technical vulnerabilities Measure cybersecurity incidents detection and response effectiveness Evaluate the resilience of the cybersecurity controls and mitigation actions taken after a cybersecurity or data breach incident Adopt and develop incident handling testing techniques Establish procedures for incident results analysis and incident handling reporting Document incident results analysis and incident handling actions Cooperate with Secure Operation Centres (SOCs) and Computer Security Incident Response Teams (CSIRTs) Cooperate with key personnel for reporting of security incidents according to applicable legal framework

Key skill(s)	Practice all technical, functional and operational aspects of cybersecurity incident handling and response Collect, analyse and correlate cyber threat information originating from multiple sources Work on operating systems, servers, clouds and relevant infrastructures Work under pressure Communicate, present and report to relevant stakeholders Manage and analyse log files	
Key knowledge	Incident handling standards, methodologies and frameworks     Incident handling recommendations and best practices     Incident handling tools     Incident handling communication procedures     Operating systems security     Computer networks security     Cyber threats     Cybersecurity attack procedures     Computer systems vulnerabilities     Cybersecurity-related certifications     Cybersecurity related laws, regulations and legislations     Secure Operation Centres (SOCs) operation     Computer Security Incident Response Teams (CSIRTs) operation	
e-Competences (from e-CF)	A.7. Technology Trend Monitoring B.2. Component Integration B.3. Testing B.5. Documentation Production C.4. Problem Management	Level 3 Level 2 Level 3 Level 3 Level 4





Manages compliance with cybersecurityrelated standards, legal and regulatory frameworks based on the organisation's strategy and legal requirements.











Officer















Cybersecurity **Implementer** 







**Cybersecurity Risk** Manager





**Penetration Tester** 



#### EXAMPLE: CYBER LEGAL, POLICY AND COMPLIANCE OFFICER



Profile Title	Cyber Legal, Policy & Compliance Officer	
Alternative Title(s)	Data Protection Officer (DPO) Privacy Protection Officer Cyber Law Consultant Cyber Legal Advisor Information Governance Officer Data Compliance Officer Cybersecurity Legal Officer IT/ICT Compliance Manager Governance Risk Compliance (GRC) Consultant	
Summary statement	Manages compliance with cybersecurity-related standards, legal and regulatory frameworks based on the organisation's strategy and legal requirements.	
Mission	Oversees and assures compliance with cybersecurity- and data-related legal, regulatory frameworks and policies in line with the organisation's strategy and legal requirements. Contributes to the organisation's data protection related actions. Provides legal advice in the development of the organisation's cybersecurity governance processes and recommended remediation strategies/solutions to ensure compliance.	
Deliverable(s)	Compliance Manual     Compliance Report	
Main task(s)	Ensure compliance with and provide legal advice and guidance on data privacy and data protection standards, laws and regulations     Identify and document compliance gaps     Conduct privacy impact assessments and develop, maintain, communicate and train upon the privacy policies, procedures     Enforce and advocate organisation's data privacy and protection program     Ensure that data owners, holders, controllers, processors, subjects, internal or external partners and entities are informed about their data protection rights, obligations and responsibilities     Act as a key contact point to handle queries and complaints regarding data processing     Assist in designing, implementing, auditing and compliance testing activities in order to ensure cybersecurity and privacy compliance     Monitor audits and data protection related training activities     Cooperate and share information with authorities and professional groups     Contribute to the development of the organisation's cybersecurity strategy, policy and procedures     Develop and propose staff awareness training to achieve compliance and foster a culture of data protection within the organization     Manage legal aspects of information security responsibilities and third-party relations	

Key skill(s)	Comprehensive understanding of the business strategy, models and products and ability to factor into legal, regulatory and standards' requirements  Carry out working-life practices of the data protection and privacy issues involved in the implementation of the organisational processes, finance and business strategy  Lead the development of appropriate cybersecurity and privacy policies and procedures that complement the business needs and legal requirements; further ensure its acceptance, comprehension and implementation and communicate it between the involved parties  Conduct, monitor and review privacy impact assessments using standards, frameworks, acknowledged methodologies and tools  Explain and communicate data protection and privacy topics to stakeholders and users  Understand, practice and adhere to ethical requirements and standards  Understand legal framework modifications implications to the organisation's cybersecurity and data protection strategy and policies  Collaborate with other team members and colleagues	
Key knowledge	Cybersecurity related laws, regulations and legislations     Cybersecurity standards, methodologies and frameworks     Cybersecurity policies     Legal, regulatory and legislative compliance requirements, recommendations and best practices     Privacy impact assessment standards, methodologies and frameworks	
e-Competences (from e-CF)	A.1. Information Systems and Business Strategy Alignment D.1. Information Security Strategy Development E.8. Information Security Management E.9. IS-Governance	Level 4 Level 4 Level 3 Level 4





#### **Cyber Threat Intelligence Specialist**

Collect, process, analyse data and information to produce actionable intelligence reports and disseminate them to target stakeholders.



Cyber Threat Intelligence Manual









and Compliance

Officer















**Cybersecurity Implementer** 





**Cybersecurity Risk** Manager





**Penetration** Tester



## EXAMPLE: CYBER THREAT INTELLIGENCE SPECIALIST



Profile Title	Cyber Threat Intelligence Specialist	
Alternative Title(s)	Cyber Intelligence Analyst Cyber Threat Modeller	
Summary statement	Collect, process, analyse data and information to produce actionable intelligence reports and disseminate them to target stakeholders.	
Mission	Manages cyber threat intelligence life cycle including cyber threat information collection, analysis and production of actionable intelligence and dissemination to security stakeholders and the CTI community, at a tactical, operational and strategic level. Identifies and monitors the Tactics, Techniques and Procedures (TTPs) used by cyber threat actors and their trends, track threat actors' activities and observe how non-cyber events can influence cyber-related actions.	
Deliverable(s)	Cyber Threat Intelligence Manual     Cyber Threat Report	
Main task(s)	Develop, implement and manage the organisation's cyber threat intelligence strategy Develop plans and procedures to manage threat intelligence Translate business requirements into Intelligence Requirements Implement threat intelligence collection, analysis and production of actionable intelligence and dissemination to security stakeholders Identify and assess cyber threat actors targeting the organisation Identify, monitor and assess the Tactics, Techniques and Procedures (TTPs) used by cyber threat actors by analysing open-source and proprietary data, information and intelligence Produce actionable reports based on threat intelligence data Elaborate and advise on mitigation plans at the tactical, operational and strategic level Coordinate with stakeholders to share and consume intelligence on relevant cyber threats Leverage intelligence data to support and assist with threat modelling, recommendations for Risk Mitigation and cyber threat hunting Articulate and communicate intelligence openly and publicly at all levels Convey the proper security severity by explaining the risk exposure and its consequences to non-technical stakeholders	

Key skill(s)	Collaborate with other team members and colleagues Collect, analyse and correlate cyber threat information originating from multiple sources Identify threat actors TTPs and campaigns Automate threat intelligence management procedures Conduct technical analysis and reporting Identify non-cyber events with implications on cyber-related activities Model threats, actors and TTPs Communicate, coordinate and cooperate with internal and external stakeholders Communicate, present and report to relevant stakeholders Use and apply CTI platforms and tools	
Key knowledge	Operating systems security Computer networks security Cybersecurity controls and solutions Computer programming Cyber Threat Intelligence (CTI) sharing standards, methodologies and frameworks Responsible information disclosure procedures Cross-domain and border-domain knowledge related to cybersecurity Cyber threats Cyber threat actors Cybersecurity attack procedures Advanced and persistent cyber threats (APT) Threat actors Tactics, Techniques and Procedures (TTPs) Cybersecurity-related certifications	
e-Competences (from e-CF)	B.5. Documentation Production D.7. Data Science and Analytics D.10. Information and Knowledge Management E.4. Relationship Management E.8. Information Security Management	Level 3 Level 4 Level 4 Level 3 Level 4





Plans and designs security-by-design solutions (infrastructures, systems, assets, software, hardware and services) and cybersecurity controls.



Cybersecurity Architecture Diagram



Cybersecurity Requirements Report





**Cyber Incident** Responder



Cyber Legal, Policy and Compliance Officer





Cybersecurity Architect







**Cybersecurity Implementer** 





**Cybersecurity Risk** Manager





**Penetration** Tester



## EXAMPLE: CYBERSECURITY ARCHITECT



Profile Title	Cybersecurity Architect	
Alternative Title(s)	Cybersecurity Solutions Architect Cybersecurity Designer Data Security Architect	
Summary statement	Plans and designs security-by-design solutions (infrastructures, systems, assets, software, hardware and services) and cybersecurity controls.	
Mission	Designs solutions based on security-by-design and privacy-by-design principles. Creates and continuously improves architectural models and develops appropriate architectural documentation and specifications. Coordinate secure development, integration and maintenance of cybersecurity components in line with standards and other related requirements.	
Deliverable(s)	Cybersecurity Architecture Diagram     Cybersecurity Requirements Report	
Main task(s)	Design and propose a secure architecture to implement the organisation's strategy Develop organisation's cybersecurity architecture to address security and privacy requirements Produce architectural documentation and specifications Present high-level security architecture design to stakeholders Establish a secure environment during the development lifecycle of systems, services and products Coordinate the development, integration and maintenance of cybersecurity components ensuring the cybersecurity specifications Analyse and evaluate the cybersecurity of the organisation's architecture Assure the security of the solution architectures through security reviews and certification Collaborate with other teams and colleagues Evaluate the impact of cybersecurity solutions on the design and performance of the organisation's architecture Adapt the organisation's architecture to emerging threats Assess the implemented architecture to maintain an appropriate level of security	

Key skill(s)	Conduct user and business security requirements analysis Draw cybersecurity architectural and functional specifications Decompose and analyse systems to develop security and privacy requirements and identify effective solutions Design systems and architectures based on security and privacy by design and by defaults cybersecurity principles Guide and communicate with implementers and IT/OT personnel Communicate, present and report to relevant stakeholders Propose cybersecurity architectures based on stakeholder's needs and budget Select appropriate specifications, procedures and controls Build resilience against points of failure across the architecture Coordinate the integration of security solutions	
Key knowledge	Cybersecurity-related certifications Cybersecurity recommendations and best practices Cybersecurity standards, methodologies and frameworks Cybersecurity-related requirements analysis Secure development lifecycle Security architecture reference models Cybersecurity-related technologies Cybersecurity controls and solutions Cybersecurity risks Cyber threats Cybersecurity trends Legal, regulatory and legislative compliance requirements, recommendations and best practices Legacy cybersecurity procedures Privacy-Enhancing Technologies (PET) Privacy-by-design standards, methodologies and frameworks	
e-Competences (from e-CF)	A.5. Architecture Design A.6. Application Design B.1. Application Development B.3. Testing B.6. ICT Systems Engineering	Level 5 Level 3 Level 3 Level 3 Level 4





Perform cybersecurity audits on the organisation's ecosystem. Ensuring compliance with statutory, regulatory, policy information, security requirements, industry standards and best practices.



Cybersecurity Audit Plan



Cybersecurity Audit Report



Chief Information Security Officer (CISO)



Cyber Incident Responder



Cyber Legal, Policy and Compliance Officer



Cyber Threa







Cybersecurity Auditor



Cybersecurity Educator



**Cybersecurity Implementer** 



Cybersecurity Researcher



Cybersecurity Risk Manager



Digital Forensic Investigator



Penetration Tester



#### **EXAMPLE: CYBERSECURITY AUDITOR**



Profile Title	Cybersecurity Auditor	
Alternative Title(s)	Information Security Auditor (IT or Legal Auditor) Governance Risk Compliance (GRC) Auditor Cybersecurity Audit Manager Cybersecurity Procedures and Processes Auditor Information Security Risk and Compliance Auditor Data Protection Assessment Analyst	
Summary statement	Perform cybersecurity audits on the organisation's ecosystem. Ensuring compliance with statutory, regulatory, policy information, security requirements, industry standards and best practices.	
Mission	Conducts independent reviews to assess the effectiveness of processes and controls and the overall compliance with the organisation's legal and regulatory frameworks policies. Evaluates, tests and verifies cybersecurity-related products (systems, hardware, software and services), functions and policies ensuring, compliance with guidelines, standards and regulations.	
Deliverable(s)	Cybersecurity Audit Plan     Cybersecurity Audit Report	
Main task(s)	Develop the organisation's auditing policy, procedures, standards and guidelines Establish the methodologies and practices used for systems auditing Establish the target environment and manage auditing activities Define audit scope, objectives and criteria to audit against Develop an audit plan describing the frameworks, standards, methodology, procedures and auditing tests Review target of evaluation, security objectives and requirements based on the risk profile Audit compliance with cybersecurity-related applicable laws and regulations Audit conformity with cybersecurity-related applicable standards Execute the audit plan and collect evidence and measurements Maintain and protect the integrity of audit records Develop and communicate conformity assessment, assurance, audit, certification and maintenance reports Monitor risk remediation activities	

Key skill(s)	Organise and work in a systematic and deterministic way based on evidence Follow and practice auditing frameworks, standards and methodologies Apply auditing tools and techniques Analyse business processes, assess and review software or hardware security, as well as technical and organisational controls Decompose and analyse systems to identify weaknesses and ineffective controls Communicate, explain and adapt legal and regulatory requirements and business needs Collect, evaluate, maintain and protect auditing information Audit with integrity, being impartial and independent	
Key knowledge	Cybersecurity controls and solutions Legal, regulatory and legislative compliance requirements, recommendations and best practices Monitoring, testing and evaluating cybersecurity controls' effectiveness Conformity assessment standards, methodologies and frameworks Auditing standards, methodologies and frameworks Cybersecurity standards, methodologies and frameworks Auditing-related certification Cybersecurity-related certifications	
e-Competences (from e-CF)	B.3. Testing B.5. Documentation Production E.3. Risk Management E.6 ICT Quality Management E.8. Information Security Management	Level 4 Level 3 Level 4 Level 4 Level 4





Improves cybersecurity knowledge, skills and competencies of humans.



Cybersecurity Awareness Program



**Cybersecurity Training Material** 







**Cyber Incident** Responder



Cyber Legal, Policy and Compliance Officer









Cybersecurity **Educator** 



**Cybersecurity Implementer** 





**Cybersecurity Risk** Manager





Penetration Tester



## EXAMPLE: CYBERSECURITY EDUCATOR



Profile Title	Cybersecurity Educator	
Alternative Title(s)	Cybersecurity Awareness Specialist Cybersecurity Trainer Faculty in Cybersecurity (Professor, Lecturer)	
Summary statement	Improves cybersecurity knowledge, skills and competencies of humans.	
Mission	Designs, develops and conducts awareness, training and educational programmes in cybersecurity and data protection-related topics. Uses appropriate teaching and training methods, techniques and instruments to communicate and enhance the cybersecurity culture, capabilities, knowledge and skills of human resources. Promotes the importance of cybersecurity and consolidates it into the organisation.  • Cybersecurity Awareness Program • Cybersecurity Training Material  • Develop, update and deliver cybersecurity and data protection curricula and educational material for training and awareness based on content, method, tools, trainees need  • Organise, design and deliver cybersecurity and data protection awareness-raising activities, seminars, courses, practical training  • Monitor, evaluate and report training effectiveness  • Evaluate and report trainee's performance  • Finding new approaches for education, training and awareness-raising  • Design, develop and deliver cybersecurity simulations, virtual labs or cyber range environments  • Provide guidance on cybersecurity certification programs for individuals  • Continuously maintain and enhance expertise; encourage and empower continuous enhancement of cybersecurity capacities and capabilities building	
Deliverable(s)		
Main task(s)		

Key skill(s)	Identify needs in cybersecurity awareness, training and education     Design, develop and deliver learning programmes to cover cybersecurity needs     Develop cybersecurity exercises including simulations using cyber range environments     Provide training towards cybersecurity and data protection professional certifications     Utilise existing cybersecurity-related training resources     Develop evaluation programs for the awareness, training and education activities     Communicate, present and report to relevant stakeholders     Identify and select appropriate pedagogical approaches for the intended audience     Motivate and encourage people	
Key knowledge	Pedagogical standards, methodologies and frameworks Cybersecurity awareness, education and training programme development Cybersecurity-related certifications Cybersecurity education and training standards, methodologies and frameworks Cybersecurity related laws, regulations and legislations Cybersecurity recommendations and best practices Cybersecurity standards, methodologies and frameworks Cybersecurity controls and solutions	
e-Competences (from e-CF)	D.3. Education and Training Provision D.9. Personnel Development E.8. Information Security Management	Level 3 Level 3 Level 3





Develop, deploy and operate cybersecurity solutions (systems, assets, software, controls and services) on infrastructures and products.





















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Cybersecurity Implementer







Cybersecurity Risk Digital Manager Inve



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Penetration

Penetration Tester



### EXAMPLE: CYBERSECURITY IMPLEMENTER



Profile Title	Cybersecurity Implementer	
Alternative Title(s)	Information Security Implementer Cybersecurity Solutions Expert Cybersecurity Developer Cybersecurity Engineer Development, Security & Operations (DevSecOps) Engineer	
Summary statement	Develop, deploy and operate cybersecurity solutions (systems, assets, software, controls and services) on infrastructures and products.	
Mission	Provides cybersecurity-related technical development, integration, testing, implementation, operation, maintenance, monitoring and support of cybersecurity solutions. Ensures adherence to specifications and conformance requirements, assures sound performance and resolves technical issues required in the organisation's cybersecurity-related solutions (systems, assets, software, controls and services), infrastructures and products.	
Deliverable(s)	Cybersecurity Solutions	
Main task(s)	Develop, implement, maintain, upgrade, test cybersecurity products Provide cybersecurity-related support to users and customers Integrate cybersecurity solutions and ensure their sound operation Securely configure systems, services and products Maintain and upgrade the security of systems, services and products Implement cybersecurity procedures and controls Monitor and assure the performance of the implemented cybersecurity controls Document and report on the security of systems, services and products Work close with the IT/OT personnel on cybersecurity-related actions Implement, apply and manage patches to products to address technical vulnerabilities	

Key skill(s)	Communicate, present and report to relevant stakeholders Integrate cybersecurity solutions to the organisation's infrastructure Configure solutions according to the organisation's security policy Assess the security and performance of solutions Develop code, scripts and programmes Identify and solve cybersecurity-related issues Collaborate with other team members and colleagues		
Key knowledge	Secure development lifecycle Computer programming Operating systems security Computer networks security Cybersecurity controls and solutions Offensive and defensive security practices Secure coding recommendations and best practices Cybersecurity recommendations and best practices Testing standards, methodologies and frameworks Testing procedures Cybersecurity-related technologies	practices practices	
e-Competences (from e-CF)	A.5. Architecture Design A.6. Application Design B.1. Application Development B.3. Testing B.6. ICT Systems Engineering	Level 3 Level 3 Level 3 Level 3 Level 4	





#### **Cybersecurity** Researcher

Research the cybersecurity domain and incorporate results in cybersecurity solutions.









and Compliance

Officer













**Cybersecurity Implementer** 







**Cybersecurity Risk** Manager





Penetration Tester



### EXAMPLE: CYBERSECURITY RESEARCHER



Profile Title	Cybersecurity Researcher	
Alternative Title(s)	Cybersecurity Research Engineer Chief Research Officer (CRO) in cybersecurity Senior Research Officer in cybersecurity Research and Development (R&D) Officer in cybersecurity Scientific Staff in cybersecurity Research and Innovation Officer/Expert in cybersecurity Research Fellow in cybersecurity	
Summary statement	Research the cybersecurity domain and incorporate results in cybersecurity solutions.	
Mission	Conducts fundamental/basic and applied research and facilitates innovation in the cybersecurity domain through cooperation with other stakeholders. Analyses trends and scientific findings in cybersecurity.	
Deliverable(s)	Publication in Cybersecurity	
Main task(s)	Analyse and assess cybersecurity technologies, solutions, developments and processes Conduct research, innovation and development work in cybersecurity-related topics Manifest and generate research and innovation ideas Advance the current state-of-the-art in cybersecurity-related topics Assist in the development of innovative cybersecurity-related solutions Conduct experiments and develop a proof of concept, pilots and prototypes for cybersecurity solutions Select and apply frameworks, methods, standards, tools and protocols including a building and testing a proof of concept to support projects Contributes towards cutting-edge cybersecurity business ideas, services and solutions Assist in cybersecurity-related capacity building including awareness, theoretical training, practical training, testing, mentoring, supervising and sharing Identify cross-sectoral cybersecurity achievements and apply them in a different context or propose innovative approaches and solutions Lead or participate in the innovation processes and projects including project management and budgeting Publish and present scientific works and research and development results	

Key skill(s)	Generate new ideas and transfer theory into practice Decompose and analyse systems to identify weaknesses and ineffective controls Decompose and analyse systems to develop security and privacy requirements and identify effective solutions Monitor new advancements in cybersecurity-related technologies Communicate, present and report to relevant stakeholders Identify and solve cybersecurity-related issues Collaborate with other team members and colleagues  Cybersecurity-related research, development and innovation (RDI) Cybersecurity standards, methodologies and frameworks Legal, regulatory and legislative requirements on releasing or using cybersecurity related technologies Multidiscipline aspect of cybersecurity Responsible information disclosure procedures	
Key knowledge		
e-Competences (from e-CF)	A.9. Innovating D.7. Data Science and Analytics C.4. Problem Management Le	Level 5 Level 5 Level 4 Level 3 Level 3





#### **Cybersecurity Risk Manager**

Manage the organisation's cybersecurityrelated risks aligned to the organisation's strategy. Develop, maintain and communicate the risk management processes and reports.



Cybersecurity Risk Assessment Report



Cybersecurity Risk Remediation Action Plan







**Cyber Incident** Responder



Cyber Legal, Policy and Compliance Officer











Cybersecurity **Implementer** 





**Cybersecurity Risk** Manager





**Penetration** Tester



#### EXAMPLE: CYBERSECURITY RISK MANAGER



Profile Title	Cybersecurity Risk Manager	
Alternative Title(s)	Information Security Risk Analyst Cybersecurity Risk Assurance Consultant Cybersecurity Risk Assessor Cybersecurity Impact Analyst Cyber Risk Manager	
Summary statement	Manage the organisation's cybersecurity-related risks aligned to the organisation's strategy. Develop, maintain and communicate the risk management processes and reports.	
Mission	Continuously manages (identifies, analyses, assesses, estimates, mitigates) the cybersecurity-related risks of ICT infrastructures, systems and services by planning, applying, reporting and communicating risk analysis, assessment and treatment. Establishes a risk management strategy for the organisation and ensures that risks remain at an acceptable level for the organisation by selecting mitigation actions and controls.	
Deliverable(s)	Cybersecurity Risk Assessment Report     Cybersecurity Risk Remediation Action Plan	
Main task(s)	Develop an organisation's cybersecurity risk management strategy  Manage an inventory of organisation's assets Identify and assess cybersecurity-related threats and vulnerabilities of ICT systems Identification of threat landscape including attackers' profiles and estimation of attacks' potential  Assess cybersecurity risks and propose most appropriate risk treatment options, including security controls and risk mitigation and avoidance that best address the organisation's strategy  Monitor effectiveness of cybersecurity controls and risk levels  Ensure that all cybersecurity risks remain at an acceptable level for the organisation's assets  Develop, maintain, report and communicate complete risk management cycle	

Key skill(s)	Implement cybersecurity risk management frameworks, methodologies and guidelines and ensure compliance with regulations and standards     Analyse and consolidate organisation's quality and risk management practices     Enable business assets owners, executives and other stakeholders to make risk-informed decisions to manage and mitigate risks     Build a cybersecurity risk-aware environment     Communicate, present and report to relevant stakeholders     Propose and manage risk-sharing options      Risk management standards, methodologies and frameworks     Risk management recommendations and best practices     Cyber threats     Computer systems vulnerabilities     Cybersecurity controls and solutions     Cybersecurity risks     Monitoring, testing and evaluating cybersecurity controls' effectiveness     Cybersecurity-related certifications     Cybersecurity-related technologies  E.3. Risk Management     E.5. Process Improvement     E.7. Business Change Management     E.9. IS-Governance  Level 4     Level	
Key knowledge		
e-Competences (from e-CF)		





Ensure the cybercriminal investigation reveals all digital evidence to prove the malicious activity.











Officer











**Cybersecurity Implementer** 







**Cybersecurity Risk** Manager



**Digital Forensics** Investigator



Penetration Tester



#### EXAMPLE: DIGITAL FORENSICS INVESTIGATOR



Profile Title	Digital Forensics Investigator	
Alternative Title(s)	Digital Forensics Analyst Cybersecurity & Forensic Specialist Computer Forensics Consultant	
Summary statement	Ensure the cybercriminal investigation reveals all digital evidence to prove the malicious activity.	
Mission	Connects artefacts to natural persons, captures, recovers, identifies and preserves data, including manifestations, inputs, outputs and processes of digital systems under investigation. Provides analysis, reconstruction and interpretation of the digital evidence based on a qualitative opinion. Presents an unbiased qualitative view without interpreting the resultant findings.	
Deliverable(s)	Digital Forensics Analysis Results     Electronic Evidence	
Main task(s)	Develop digital forensics investigation policy, plans and procedures Identify, recover, extract, document and analyse digital evidence Preserve and protect digital evidence and make it available to authorised stakeholders Inspect environments for evidence of unauthorised and unlawful actions Systematically and deterministic document, report and present digital forensic analysis findings and results Select and customise forensics testing, analysing and reporting techniques	

Key skill(s)	Work ethically and independently; not influenced and biased by internal or external actors     Collect information while preserving its integrity     Identify, analyse and correlate cybersecurity events     Explain and present digital evidence in a simple, straightforward and easy to understand way     Develop and communicate, detailed and reasoned investigation reports      Digital forensics recommendations and best practices     Digital forensics standards, methodologies and frameworks     Digital forensics analysis procedures     Testing procedures     Criminal investigation procedures, standards, methodologies and frameworks     Cybersecurity related laws, regulations and legislations     Malware analysis tools     Cyber threats     Computer systems vulnerabilities     Cybersecurity attack procedures     Operating systems security     Computer networks security     Cybersecurity-related certifications	
Key knowledge		
e-Competences (from e-CF)	A.7. Technology Trend Monitoring B.3. Testing B.5. Documentation Production E.3. Risk Management	Level 3 Level 4 Level 3 Level 3





Assess the effectiveness of security controls, reveals and utilise cybersecurity vulnerabilities, assessing their criticality if exploited by threat actors.



**Vulnerability Assessment Results Report** 



**Penetration Testing Report** 







Officer











Cybersecurity C Auditor

rsecurity Cybersecurity Implementer







Cybersecurity Risk Manager



Digital Forensic Investigator



Penetration Tester



#### **EXAMPLE: PENETRATION TESTER**



Profile Title	Penetration Tester	
Alternative Title(s)	Pentester Ethical Hacker Vulnerability Analyst Cybersecurity Tester Offensive Cybersecurity Expert Defensive Cybersecurity Expert Red Team Expert Red Teamer	
Summary statement	Assess the effectiveness of security controls, reveals and utilise cybersecurity vulnerabilities, assessing their criticality if exploited by threat actors.	
Mission	Plans, designs, implements and executes penetration testing activities and attack scenarios to evaluate the effectiveness of deployed or planned security measures. Identifies vulnerabilities or failures on technical and organisational controls that affect the confidentiality, integrity and availability of ICT products (e.g. systems, hardware, software and services).	
Deliverable(s)	Vulnerability Assessment Results Report     Penetration Testing Report	
* Identify, analyse and assess technical and organisational cybersecurity vulnerabilities     * Identify attack vectors, uncover and demonstrate exploitation of technical cybersecurity vulnerabilities     * Test systems and operations compliance with regulatory standards     * Select and develop appropriate penetration testing techniques     * Organise test plans and procedures for penetration testing     * Establish procedures for penetration testing result analysis and reporting     * Document and report penetration testing results to stakeholders     * Deploy penetration testing tools and test programs		

Key skill(s)	Develop codes, scripts and programmes Perform social engineering Identify and exploit vulnerabilities Conduct ethical hacking Think creatively and outside the box Identify and solve cybersecurity-related issues Communicate, present and report to relevant stakeholders Use penetration testing tools effectively Conduct technical analysis and reporting Decompose and analyse systems to identify weaknesses and ineffective controls Review codes assess their security	
Key knowledge	Cybersecurity attack procedures Information technology (IT) and operational technology (OT) appliances Offensive and defensive security procedures Operating systems security Computer networks security Penetration testing procedures Penetration testing standards, methodologies and frameworks Penetration testing tools Computer programming Computer systems vulnerabilities Cybersecurity recommendations and best practices Cybersecurity-related certifications	
e-Competences (from e-CF)	B.2. Component Integration B.3. Testing B.4. Solution Deployment B.5. Documentation Production E.3. Risk Management	Level 4 Level 4 Level 2 Level 3 Level 4







## EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)

A common language for all Benefits to target groups – 5 steps guide

**Jutta Breyer** 



# A COMMON EUROPEAN CYBERSECURITY PROFESSIONAL LANGUAGE FOR ALL

































# BENEFITS IN THE ORGANISATION







#### ECSF is useful to

- develop a cybersecurity strategy, organisation structure and HR planning
- specify jobs, role profiles, recruitment offers and needs and other types of specifications
- identify and assess candidates
- perform cybersecurity roles and skills gap analysis and needs forecast at the individual, team or organisational level
- define development and training plans at the individual, team or organisational level
- use a common and realistic language for cybersecurity tenders





### BENEFITS TO LEARNING PROVIDERS

#### ECSF helps to:

- design learning programmes and curricula, re-design and maintain
- collaborate across institutions and enhance learning programme mobility, e.g. cross-European programmes for everyone
- promote learning offerings and raise awareness
- position learning outcomes in real workplace context
- perform assessment and recognition processes
- provide career orientation to students











# AT THE INDIVIDUAL PROFESSIONAL LEVEL

#### People get guidance to

- make professional career choices and position themselves
- support individual life and learning perspective, career paths and professional development needs
- understand Cybersecurity work requirements and expectations in more detail
- identify formal and non-formal learning paths
- get support in skilling from non-technical into technical roles and vice-versa







Get a professional and easy accessible tool to:

- commonly understand the Cybersecurity field
- stimulate priority planning and cybersecurity capacity building
- mapping of multiple cybersecurity initiatives
- support policy initiatives based on data analysis







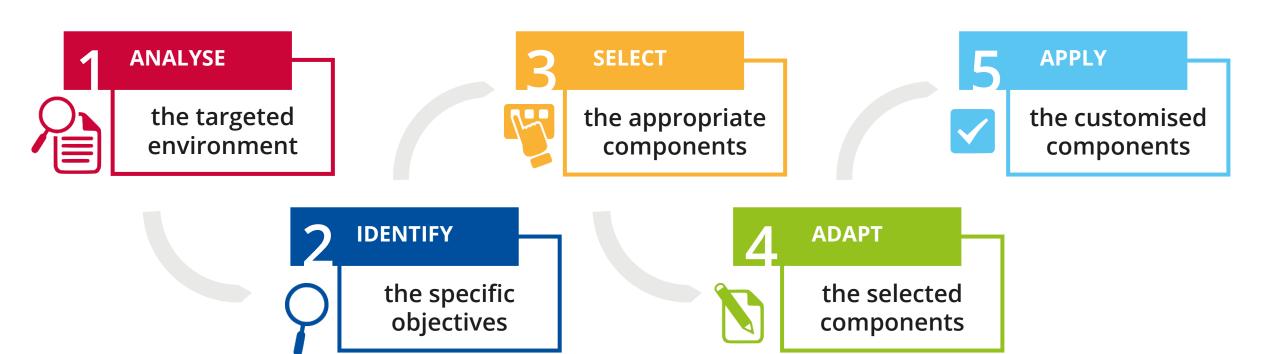








# A BASIC FIVE STEPS GUIDE TO SUCCESSFUL APPLICATION





### ECSF FIVE STEPS GUIDE APPLIED IN THE ORGANISATION

Example	Step	Description
Employing cybersecurity professionals in an organisation	1. Analyse	Analyse the current cybersecurity-related state of the organisation.
	2. Identify	Identify the lack of personnel to handle the increase in cybersecurity issues.
	3. Select	Select the appropriate task from an ECSF profile that articulates an identified shortage of or gap in specific skills.
	4. Adapt	Combine the ECSF profiles with tasks of interest to the organisation and structure new roles with the updated tasks, skills and knowledge to meet the changing organisational needs and create amended cybersecurity roles.
	5. Apply	Use the newly-generated profile to create job vacancies targeted on the specific needs of the organisation.





# ECSF FIVE STEPS GUIDE APPLIED IN LEARNING INSTITUTION

Example	Step	Description
Skilling cybersecurity professionals	1. Analyse	Understand the business objectives and strategy of the organisation.
	2. Identify	Identify any lack of expertise and personnel in cybersecurity related areas.
	3. Select	Use the ECSF profile(s) to identify the associated skills and knowledge that the organisation lacks.
	4. Adapt	Analyse selected skills and knowledge from the ECSF to identify the training needs of a cybersecurity professional to meet the organisation's needs.
	5. Apply	Identify training interventions to enhance the competence of the organisation's workforce.





# ECSF FIVE STEPS GUIDE APPLIED IN THE INDIVIDUAL

Example	Step	Description
Making own career choices	1. Analyse	Choose a career path you are interested.
	2. Identify	Identify your lack of skills and the knowledge required to move into the cybersecurity sector.
	3. Select	Identify the ECSF profile(s) that you find useful from the perspective of career development, and use the connected skills, knowledge and competences as guidelines for reskilling and upskilling.
	4. Adapt	Enhance the selected ECSF profiles by including additional skills and knowledge based on individual needs.
	5. Apply	Identify a training programme incorporating the majority of the skills and knowledge development required to reskill or upskill for the profile.



# A STANDARD REFERENCE FOR EVERYONE

- benefit from a common language for everyone and combined action;
- accelerate collaboration processes by having a common reference to start from;
- a shared reference to gather and present Cybersecurity professional needs related information at all levels, internal and external, at national, European and international levels









### EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)

**Erwin Orye** 



#### **EXAMPLE I**

### ENHANCING THE CYBERSECURITY PRACTICES OF A SMALL COMPANY

The funders of a



Cloud Services Company



identified that their organisation



required five key roles to support their cybersecurity baseline



Strategic Cybersecurity Manager (CISO)



Cybersecurity Legal Officer



Cybersecurity Architect





Cybersecurity Implementers





Cyber Incident Responder



#### **EXAMPLE I**

### ENHANCING THE CYBERSECURITY PRACTICES OF A SMALL COMPANY

**Cyber Legal, Policy** and Compliance Officer









**Cybersecurity Architect** 



**Cybersecurity Architect** 



Train **ICT Architect** 



upskilling employees

**Cybersecurity Implementer** 



**Cybersecurity Implementers** 



Train **ICT Specialists** 



**Chief Information Security Officer** (CISO)



**Strategic** Cybersecurity Manager (CISO)



**Recruit a Strategic Cybersecurity** Manager





recruiting personnel

**Cyber Incident** Responder



**Cyber Incident** Responder



**Outsource Incident Response** 





collaborate with externals



#### **EXAMPLE I**

### **ENHANCING THE CYBERSECURITY** PRACTICES OF A SMALL COMPANY









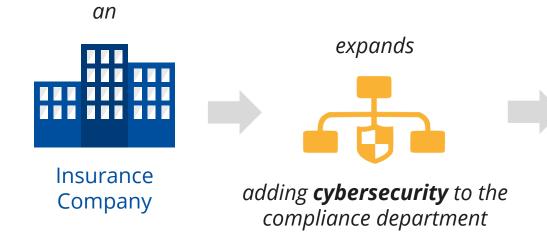
















HR interviews knowledgeable managers and staff to



identify the needs and the
key tasks for this position





Key tasks identified using ECSF for the Cyber Compliance Officer position

- ensure compliance with and provide legal advice and guidance on data privacy and data protection standards, laws and regulations;
- identify and document gaps in compliance;
- develop an audit plan describing the frameworks, standards, procedures and auditing tests;
- execute the audit plan and collect evidence and measurements;
- develop and communicate audit results (reporting).



The HR by analysing different ECSF roles identifies that the key tasks of interest are included the roles of:

**Role Profiles** (from ECSF)





**Cyber Legal, Policy and Compliance Officer** 



Role Profiles Combined and Adapted

**Job Profile** 



**Cyber Compliance Officer** 

**Based on Organisation's needs** 



To perform these tasks, the identified skills and the knowledge required are:



- understand the implications of modifications of the legal framework to the organisation's cybersecurity and data protection strategy and policies;
- follow and practice auditing frameworks, standards and methodologies;
- apply auditing tools and techniques;
- work as part of a team and collaborate with colleagues.

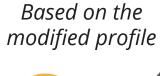
#### Knowledge

- advanced knowledge of National, EU and international cybersecurity and related privacy standards, legislation, policies and regulations;
- knowledge of information security compliance and regulatory requirements at the international, national and EU level;
- basic understanding of data storage, processing and protections within systems, services and infrastructures.



Cyber Compliance Officer







Cyber Compliance Officer

HR drafts











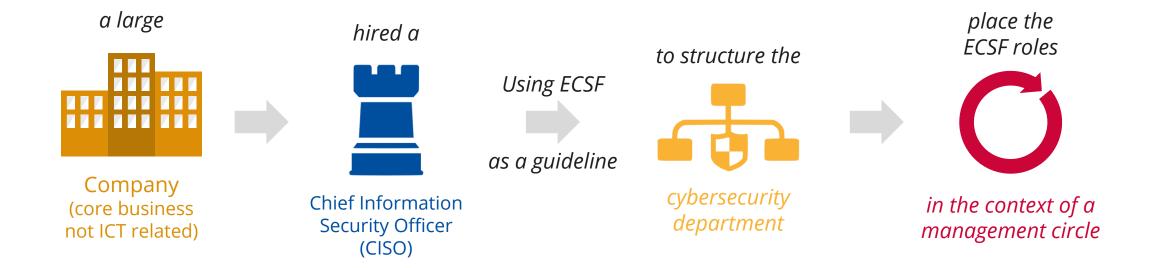




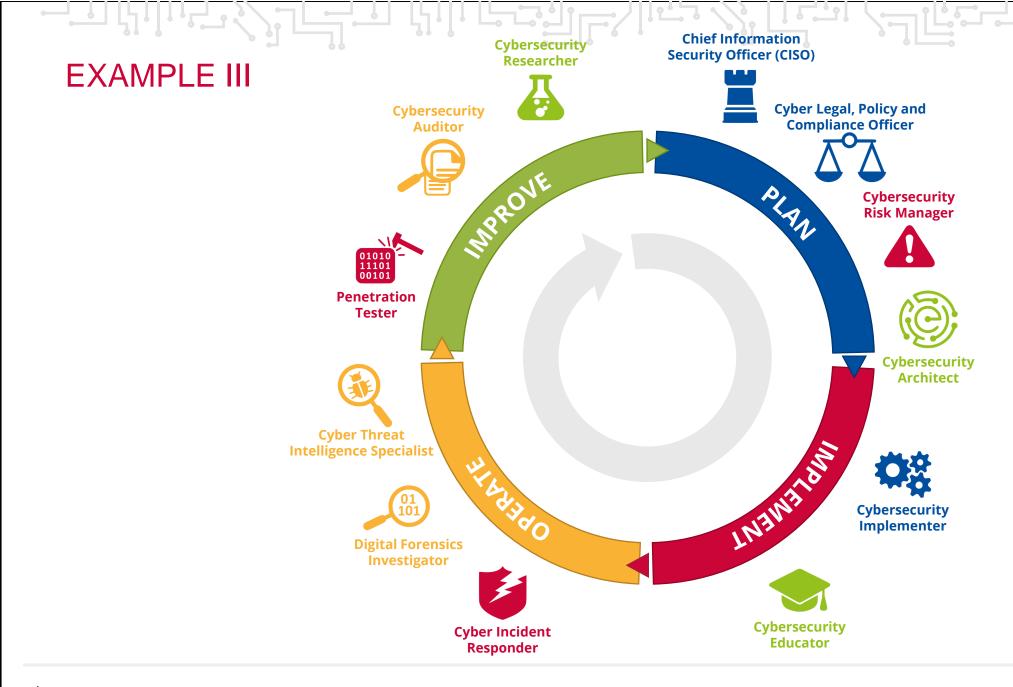




# A LARGE CORPORATION WITH ITS MAIN BUSINESS OUTSIDE ICT NEEDS TO SETUP A CYBERSECURITY DEPARTMENT

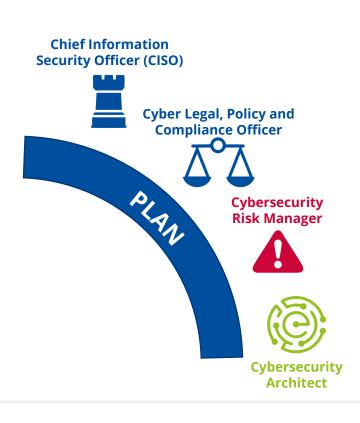








# A LARGE CORPORATION WITH ITS MAIN BUSINESS OUTSIDE ICT NEEDS TO SETUP A CYBERSECURITY DEPARTMENT

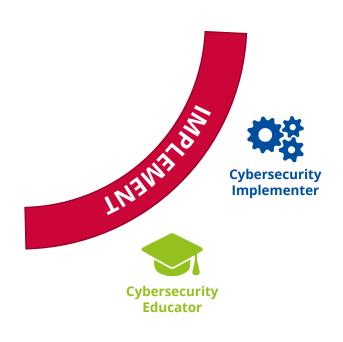


#### In the Plan macro area:

- Streamline the organisation structure;
- Hire a cybersecurity risk manager to assess the corporate cybersecurity risk posture.
- Hire a cybersecurity architect assist defining the overall architecture strategy.



### A LARGE CORPORATION WITH ITS MAIN BUSINESS OUTSIDE ICT NEEDS TO SETUP A CYBERSECURITY DEPARTMENT



In the Implementation macro area:

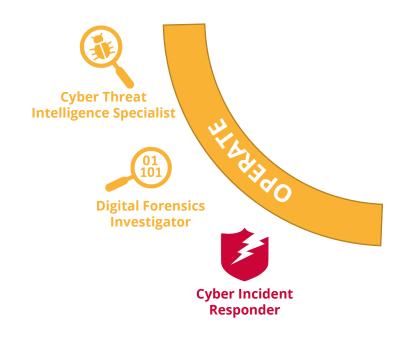
- Upskill or or hire cybersecurity implementors
- Upgrade and train the existing team of instructors towards cybersecurity



### A LARGE CORPORATION WITH ITS MAIN BUSINESS OUTSIDE ICT NEEDS TO SETUP A CYBERSECURITY DEPARTMENT

#### In the Operate macro area

- Set up global security operation centre 24/7.
- Engage a specialised consulting company for any forensic needs.
- Employ a threat Intelligence specialist to guide hunting for threats and the mitigation of risk.





### A LARGE CORPORATION WITH ITS MAIN BUSINESS OUTSIDE ICT NEEDS TO SETUP A CYBERSECURITY DEPARTMENT

In the Improve macro area,

- Employ an external service provider for penetration testing.
- Hire a cybersecurity auditor to audit on security related policies.
- No need to hire a cybersecurity researcher.





# A LARGE CORPORATION WITH ITS MAIN BUSINESS OUTSIDE ICT NEEDS TO SETUP A CYBERSECURITY DEPARTMENT





















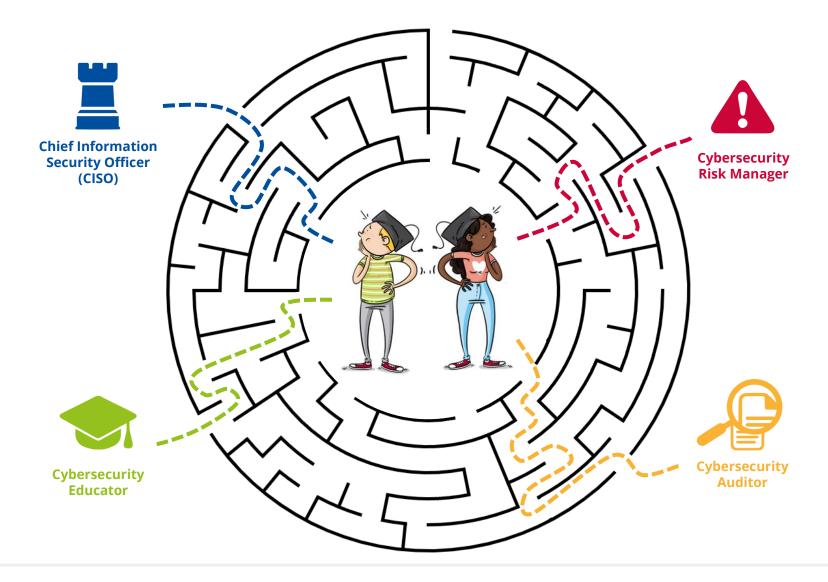
### EUROPEAN CYBERSECURITY SKILLS FRAMEWORK (ECSF)

Skilling Cybersecurity Professionals
Apply the ECSF as a learning provider

**Professor Nineta Polemi** 



### ECSF LINKS EMPLOYMENT WITH EDUCATION





# ECSF BEFITS TO LEARNING PROVIDERS

















# STRUCTURE OF PROFILES LINKS MARKET/EDUCATION REQUIREMENTS



Mission

**Deliverables** 

**Tasks** 

**Skills** 

Knowledge

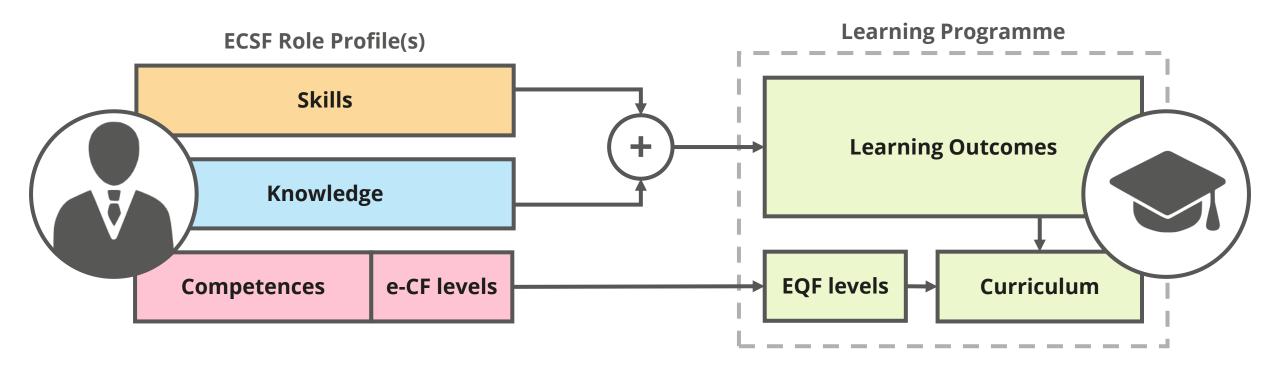
e-CF Competences

What does it do in the organisation? (workplace perspective)

What does it need to know and be able to do? (learning perspective)

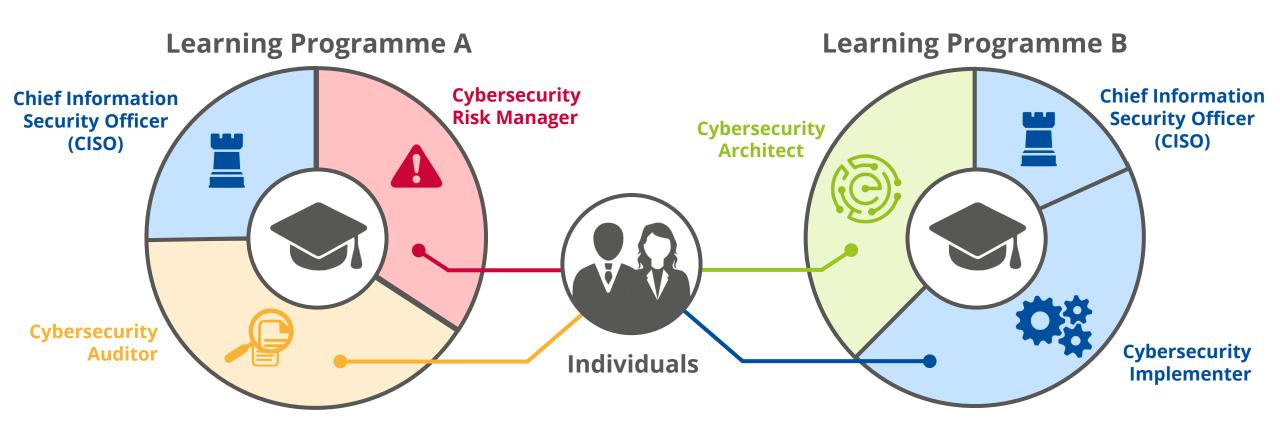


### ECSF GUIDES LEARNING PROGRAMS





# EASILY COMPARE LEARNING PROGRAMS





# ECSF EDUCATIONAL BENEFITS SUMMARY

- education better serves the market needs
- develop targeted curricula
- develop joint academic cybersecurity programmes
- allow the mobility of trainees and cybersecurity trainers
- supports a cross domain and cross industry terminology and view
- closes the skills gaps
- better prepares trainees for the market
- allows people to make better choices
- links education outcomes of learning providers (e.g. HEI, professional bodies, academies, training centres)













# THANK YOU FOR YOUR ATTENTION

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